

FREQUENTLY ASKED QUESTIONS

- **I have not created my company yet, can I apply to the "French IoT" 2018 contest ?**

The competition is open to all innovative startups developing a connected solution (hardware or software) at a pre-commercialization or commercialization stage.

If your company is currently under creation, please mention this information in your application and add the planned date of creation of the legal structure.

Important : The legal structure should be created before June 2018.

- **I am a startup established abroad, how do I participate in the contest ?**

Structures established abroad, wishing to develop in France or in Europe are eligible for the French IoT 2018 contest. Submit your application online, choose a theme and make sure to select "**International**" in "region".

- **Are SMEs eligible for the "French IoT" contest ?**

SMEs developing an innovative solution in the Internet of Things (connected device or connected service), are eligible for the French IoT contest. SMEs applications will receive the same treatment as startups.

- **How to access La Poste's IoT platform, *Hub Numérique* ?**

B2B offer: La Poste's IoT platform is available for startups and companies on request. French IoT winners have privileged access to connect their object or service as soon as their offer is at the pre-commercialization stage.

Hub Numérique allows you to:

1. Host data with security and confidentiality – approved for Healthcare Data Hosting System
 2. Design and deliver new connected services
 3. Increase visibility by being referenced in the *Hub Numérique* catalog of compatible products.
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- **How can we work in partnership with La Poste ?**

Your innovative solution (a connected product or a service) can possibly be based on one of La Poste's existing offers or enrich the value of postal offers (Mail, Parcels, Services, etc.). Various branches of La Poste Group are involved at different stages of the selection process. They can offer a testing ground alongside the corporate partners, mainly for solutions associated with the "Services" theme.

- **Can I complete my file in several steps ?**

By registering on the contest platform, you can create your profile and start filling your application. You may complete your file in several steps.

As long as you have not "Submitted" your application, you can complete it at your convenience throughout the opening period of the call for applications.

N.B : Don't forget to **“submit”** your application before April 30, 2018 at midnight. After this date, your access will be disabled, and no changes will be accepted anymore.

If you need further information or assistance, contact us via the Forum on the contest platform or send an email to the French IoT Team at the following address: french-iot@docapost.fr